

TO: TOWN COUNCIL

FROM: TOWN MANAGER

RE: 2010/11 BUDGET SUMMARY

**ISSUE**

Council is asked to review the budget revisions from the June 3<sup>rd</sup> special meeting, and such other changes as have occurred in the interim or may still be needed, and approve a balanced budget for the 2010/11 fiscal year.

**RECOMMENDATION**

Review, make final changes and approve a balanced budget for the 2010/11 fiscal year.

**CEQA**

CEQA review is not an issue in preparing financial plans like a budget.

**MONEY**

Money issues are noted in the list below and in the budget document.

**DISCUSSION**

Each year Council reviews the budget focusing on a few areas and particular line items, generally the new expense captions or changes in expenses, because most of the budget is restricted or committed on both the revenue and expense sides. The focus tends to be on expense but this year it is instructive to note that General Fund revenues are budgeted to be down about \$1 million from three years ago. That represents about 30% of the General Fund budget. This is in line with that being experienced by other agencies.

Regarding personnel, the Town has employed 12 people from year to year over the last 10 years. Current staffing is 10 because one employee left in 2009 and one was laid off due to lack of work in March 2010. One other person is off on leave at present and it is unknown whether they will return. The draft budget costs out only 10 positions for 2010/11 because the two vacant positions will most likely be held open for the entire fiscal year.

Please check the following list of expenses (last reviewed by Council on 6/3/10) and decide whether further changes are needed. Expenses kept will have to be paid for from reserves because the ongoing revenues, specifically property tax and sales tax, are expected to continue low. Hopefully they will stabilize this year at the projected levels. The big unknowns continue to be the malaise of the general economy and State actions that might adversely affect counties and towns including mandating expenses without providing revenue or worse, leaving it to the local entities to tax the local citizens to cover the State's budget shortcomings and implement the constant legislation that flows from the Capital.

**1 2010/11 BUDGET CHANGE ITEMS (no priority by category or within categories)**

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**Jun 3 Council Action****4 PARKS/RECREATION/OPEN SPACE**

5 Park, Rec, Open Space Committee (stipend, materials, seminars)	4,300	4,300
6 Summer Swim program	10,000	5,000
7 Depot summer concert (3)	3,600	3,600
8 December holiday festivities	300	300
9 Misc 3 festivities \$500 ea (Earth Day, Arbor day and ???)	1,500	500
10 5 Cities softball bathroom donation	20,000	remove & pay from park dev fees
TOTAL	<b>39,700</b>	<b>13,700</b>

12

**13 CHAMBER AND ECONOMIC DEVELOPMENT**

14 Chamber/business projects	5,000	5,000
15 Gold Country ad campaign @ \$1,474/month x 12	17,688	remove
16 Directional sign program	10,000	5,000
17 I Love Loomis assistance	5,000	500
18 Economic niche study	50,000	remove
19 Cowboy Poetry banners 8 @ \$137.65 / ea	1,102	1,102
20 Workshop: 2 Chamber and 2 Businesses	2,000	500
TOTAL	<b>90,790</b>	<b>12,102</b>

21

**22 CONSULTANT SERVICES**

24 Special Legal Services	50,000	25,000
25 2011 Goal Facilitation	3,000	1,000
26 Design guidelines (from OSC 2 recommendations)	100,000	remove
27 King Rd interchange feasibility study	75,000	remove
28 Horseshoe Bar Rd PSR 4 land study	100,000	remove
29 Community outreach and survey	60,000	remove
30 Heritage Park subdivision planning	100,000	5,000 Review again mid year
31 Update transportation element of General Plan	75,000	remove
TOTAL	<b>563,000</b>	<b>31,000</b>

33

**34 MISCELLANEOUS REQUESTS**

35 Peer Court (from August 2009)	10,000	5,000
36 McLaughlin Theatre Company	500	500
37 Jeff Bordelon for Placer Sustain (includes \$150 membership)	500	500
38 Jeff Bordelon for Placer County Action Strategy	3,000	1,000
39 FFA catchment project at Del Oro HS	1,000	1,000 Maybe shift to grant ?

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**TOTAL****15,000****8,000**

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**TOTAL ALL CATEGORIES****708,490****64,802**

Since the July 3 budget meeting Staff has also made the following changes:

\$ 35,630 Sheriff contract lowered per County estimates.

\$ 60,000 Eliminate 5% personnel increases except for an estimated amount of \$6,500 to pay for medical plan premium increases that may occur in January 2011 as was done in 2009 for the 2010 calendar year. Recall that the Town pays about 80% of the various medical plan premiums offered through CalPers.

\$116,520 Shift two public works personnel costs to Gas Tax funds. CAUTION! This depletes the funds available for materials for road work projects.

\$ \_\_\_\_\_  
\$ \_\_\_\_\_  
\$ \_\_\_\_\_

Council asked about cuts that might be made in the policing costs of the Town. Captain Harris was asked to consider cuts to achieve an \$80,000 to \$100,000 reduction in costs. He indicated that a review of the Town contract showed that the only area where such a significant amount of money would be found is the traffic component. It is the one component however where the Town obtains COPS funding (\$100,000) from the State and that funding would go away if the program were cut. The Captain also cautions that (6/15/10 email to Town Manager):

“The consequence will be that traffic accidents, both non-injury and injury, will increase, as will neighborhood traffic complaints. During the combined 7 years as the commander of SPS I’ve seen it like clock work; cites go down and accidents go up. There will also be a reduction in revenue from citations, which of course, is not a reason to have a traffic deputy, but is a consequence, none the less.

The beat deputies also works traffic, and I emphasize that to them, but they just do not have the time to make the same impact that the traffic deputy does. The traffic deputy also makes personal contact on traffic complaints, coordinates the back to school enforcement, and coordinates traffic enforcement campaigns, e.g. Red light runners, seatbelt enforcement, cell phone enforcement, jay walkers, commercial enforcement, etc.

The question is always asked, “What about a part-time traffic position?” Unfortunately, we are unable to fund the other half. The deputy can backfill a funded vacant position, but we don’t have  $\frac{1}{2}$  of a funded vacant position and the ability to absorb the other half.”

Staff recommends continuing the Sheriff contract as it currently stands, with the modest savings previously noted, and leave the decision of cutting the police component to another time.

## **CONCLUSION**

Balancing the 2010/11 budget with the changes noted is estimated to require \$ 294,201 of reserves. Reserves are set aside to help the budget during lean years. However, the hope is that the lean years do not continue much longer. In the course of the new fiscal year the goal should be to continue looking for ways to save on or defer expenses and to increase revenues so that more drastic measures will not be needed in a subsequent fiscal year and that the reserves do not get severely depleted because it takes many years to build up the good cushion the Town currently enjoys.



June 18, 2010

To: Town Council,  
From: Roger Carroll, Finance Director  
Re: June 29, 2010 Special Council Meeting Staff Report: 2010/11 Budget

Attached to this staff report are the updated pages from the budget document, including the General Fund, Transportation funds and Park funds.

After making changes discussed at the June 3, 2010 Council Meeting and adjusting for the Sheriff contract, the deficit stands at \$294,201. This is because, in addition to the \$35,630 decrease in the Sheriff's proposed contract, staff had projected a 5% increase of \$60,055. Adding the two together nets a total budget savings of \$95,685. This would achieve the Council's request to the Sheriff to lower costs by \$80,000.

No adjustments have been made to revenue projections: the County won't issue a solid property tax estimate until September and sales taxes are just too unpredictable at this point.

As far as changes to expenditures:

Two public works employees were moved to the Gas Taxes fund – approximately \$80,000 in payroll and \$36,520 in taxes/benefits for a total of \$116,520 of savings to the General Fund.

- **The Council needs to understand that this depletes the funds to do any kind of road project during the 2010/11 fiscal year.**

All other changes can be seen in Perry Beck's staff report.

Attachment



# TOWN OF LOOMIS, CALIFORNIA

## PROPOSED BUDGET - GENERAL FUND AND SELECTED OTHER PAGES

### FISCAL YEAR 2010/11

#### Town Council

Gary Liss, Mayor  
Rhonda Monillas, Mayor Pro Tempore  
Russ Kelley  
Walter Scherer  
Miguel Ucovich

#### Executive Staff

Perry Beck, Town Manager  
Crockett Strock, Town Clerk  
Dave Larsen, Town Attorney  
Roger Carroll, Finance Director/Treasurer  
Kathy Kerduis, Planning Director  
Brian Fragiao, Town Engineer/Public Works Director

#### Budget Staff

Roger Carroll, Finance Director/Treasurer  
Photography by Roger Carroll

June 30, 2009



**TOWN OF LOOMIS  
PROPOSED BUDGET - TABLE OF CONTENTS  
FOR THE YEAR ENDING JUNE 30, 2011**

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**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

**GENERAL FUND  
SUMMARY**

DESCRIPTION	PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2008-09	ACTUAL 2007-08	PRIOR YEARS ACTUAL 2006-07	ACTUAL 2005-06	ACTUAL 2004-05	ACTUAL 2003-04
	REVENUES BY MAJOR CATEGORY							
Property and Sales Taxes	1,507,028	1,810,435	1,591,000	2,064,756	2,191,250	2,240,834	1,948,874	1,636,073
Franchise Fees	212,000	220,000	219,891	230,783	223,918	206,155	223,144	195,407
Licenses and Permits	102,600	128,000	116,475	266,692	234,845	266,429	537,352	249,583
Revenue from Other Agencies	518,200	411,278	392,631	574,192	543,763	444,902	377,007	291,574
Investment Earnings	180,000	200,000	211,109	308,683	229,185	177,771	104,409	75,140
Miscellaneous	57,700	455,119	226,177	21,046	129,133	70,381	193,479	(18,721)
<b>TOTAL REVENUES</b>	<b>2,577,528</b>	<b>3,224,832</b>	<b>2,757,284</b>	<b>3,466,151</b>	<b>3,552,094</b>	<b>3,406,470</b>	<b>3,384,264</b>	<b>2,429,056</b>
EXPENDITURES BY DEPARTMENT								
General Government	766,025	862,075	775,032	834,367	717,304	676,716	689,619	638,625
Planning	315,000	428,500	393,732	366,154	377,481	282,349	288,934	231,907
Safety Services	1,340,672	1,376,707	1,338,318	1,335,729	1,341,029	1,173,870	995,662	860,100
Public Works	402,830	552,003	568,006	542,845	560,407	529,854	487,990	491,181
Non-Departmental	46,952	19,600	388,507	278,925	162,783	28,775	51,646	17,852
<b>TOTAL EXPENDITURES</b>	<b>2,871,479</b>	<b>3,238,885</b>	<b>3,463,596</b>	<b>3,358,020</b>	<b>3,159,004</b>	<b>2,691,564</b>	<b>2,513,852</b>	<b>2,239,665</b>
EXCESS REVENUE OVER (UNDER) EXPENDITURES	(293,951)	(14,053)	(706,312)	108,131	393,090	714,906	870,412	189,391
BEGINNING FUND BALANCE	4,547,238							
ENDING FUND BALANCE	4,253,286	4,547,238	5,253,550	5,145,419	4,752,329	4,037,423	3,167,010	2,977,620

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

**GENERAL FUND  
REVENUE DETAIL**

DESCRIPTION	PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	PRIOR YEARS			ACTUAL 2004-05	ACTUAL 2003-04
					ACTUAL 2006-07	ACTUAL 2005-06	ACTUAL 2004-05		
<b>PROPERTY AND SALES TAXES</b>									
30010 Property Taxes - Secured	811,830	825,000	836,938	862,306	877,681	807,168	724,957	618,108	575,693
30020 Property Taxes - Unsecured	19,501	20,000	20,105	21,539	21,345	20,033	44,604	18,955	15,774
30025 Property Taxes - Supplemental	8,000	25,000	11,625	26,980	63,534	80,627			
30035 Property Tax in lieu of Sales Taxes	185,000	280,435	157,896	276,561	209,297	375,426	299,111	235,934	
30030 Sales and Use Taxes	434,696	605,000	511,408	681,115	829,659	827,725	1,036,436	946,875	950,505
30040 Real Property Transfer Tax	10,000	10,000	13,523	14,799	19,513	36,340	98,614	90,987	56,947
30050 Transient Occupancy Tax	38,000	45,000	39,507	44,290	43,727	43,931	37,111	38,016	37,154
<b>TOTAL TAXES</b>	<b>1,507,028</b>	<b>1,810,435</b>	<b>1,591,000</b>	<b>1,927,589</b>	<b>2,064,756</b>	<b>2,191,250</b>	<b>2,240,834</b>	<b>1,948,874</b>	<b>1,636,073</b>
<b>FRANCHISES</b>									
32010 PG&E Electric	65,000	64,000	65,797	65,753	65,594	65,853	57,515	54,713	53,366
32020 PG&E Gas	12,000	16,000	12,662	16,559	16,054	16,266	15,385	12,597	12,102
32030 Cable Television	25,000	20,000	25,140	22,849	19,588	19,777	13,312	34,564	17,810
32040 Refuse Disposal	110,000	120,000	116,292	120,863	129,547	122,022	119,942	121,269	112,128
<b>TOTAL FRANCHISES</b>	<b>212,000</b>	<b>220,000</b>	<b>219,891</b>	<b>226,024</b>	<b>230,783</b>	<b>223,918</b>	<b>206,155</b>	<b>223,144</b>	<b>195,407</b>
<b>LICENSES AND PERMITS</b>									
33010 Business Licenses	16,000	16,000	15,598	17,039	16,180	17,872	15,863	15,250	15,925
33012 Business License Application fee	6,000	6,000	7,146	9,005	9,690	10,225	3,655		
33020 Grading Permits	1,000	-	1,415	67	4,042	7,755	1,251	2,183	54
33030 Encroachment Permits	5,000	7,500	5,000	5,958	7,380	4,430	3,590	3,630	4,620
33040 Building Permits	24,000	24,000	40,840	29,450	47,638	41,300	57,804	133,910	56,734
33050 Plan Checks	8,000	10,000	13,602	10,256	31,774	23,781	29,693	78,375	32,911
33060 Electrical	2,400	3,500	3,427	3,090	7,069	11,319	12,132	29,770	12,164
33070 Plumbing	2,000	3,000	2,502	2,587	5,204	6,607	10,592	28,882	11,157
33080 Mechanical	2,000	2,000	3,068	1,943	5,883	6,392	9,984	27,620	10,929
33090 Energy	1,200	2,000	1,820	1,598	2,207	3,221	4,965	17,962	7,692
33100 Tree Permits	-	-	-	-	257	328	2,122	228	3,092
33110 Gen. Plan Amendments/Rezonings	2,500	2,500	-	-	3,375	3,375			
33130 Conditional Use Permits	5,000	5,000	-	11,898	17,465	9,469	13,463	20,884	5,736
33140 Design Reviews	12,000	12,000	11,385	21,276	65,830	12,496	45,367	110,992	16,065
33160 Variance Fees	1,000	1,000	-	784	4,760		670		

331170 Minor Boundary Adjustments	5,000	20,000	4,004	24,232	12,505	31,727	6,495	2,172	4,520
331180 Certificate of Compliance	3,000	3,000	-	3,100	1,550				
33200 Sign Permits	500	500	485	405	1,275	850	568	342	456
33220 Subdivisions	-	-	-	8,790	17,580	8,790			
33230 Transportation Permits	3,000	5,000	3,364	6,176	7,355	9,286	9,702	8,978	6,284
33990 Misc. Planning Fees	3,000	5,000	2,818	5,736	6,464	16,832	29,723	56,174	61,244
<b>TOTAL LICENSES AND PERMITS</b>	<b>102,600</b>	<b>128,000</b>	<b>116,475</b>	<b>154,600</b>	<b>266,692</b>	<b>234,845</b>	<b>266,429</b>	<b>537,352</b>	<b>249,583</b>
<b>REVENUE FROM OTHER AGENCIES</b>									
36010 Motor Vehicle In-Lieu	10,000	16,000	9,742	22,550	28,960	43,474	38,626	67,775	276,905
36030 Off Highway Vehicle License	200	200	200				141	216	6,798
36060 Homeowner Property Tax Relief	8,000	8,000	8,206	8,561	8,822	8,761	6,768	8,324	7,871
36035 Property tax in Lieu of Vehicle License Fees	500,000	521,231	508,636	526,611	536,409	491,528	434,840	336,167	
39999 State revenue take-a-way	-	(134,153)	(134,153)				(35,472)	(35,475)	
<b>TOTAL REVENUE FROM OTHER AGENCIES</b>	<b>518,200</b>	<b>411,278</b>	<b>392,631</b>	<b>557,721</b>	<b>574,192</b>	<b>543,763</b>	<b>444,902</b>	<b>377,007</b>	<b>291,574</b>
<b>INVESTMENT EARNINGS</b>									
37010 Portfolio income	180,000	200,000	211,109	253,432	308,683	229,185	177,771	104,409	75,140
36660 Unrealized Gains/(Losses)									
<b>TOTAL INVESTMENT EARNINGS</b>									
<b>OTHER SOURCES OF FUNDS</b>									
35010 Traffic fines	15,000	25,000	16,932	34,956	13,049	17,349	11,309	16,810	5,488
38010 Swim lesson participation fee	2,500		12,775	7,670					
39020 Rents	40,200	40,200	42,604	18,224					
39090 Miscellaneous	-	62,732	153,866	4,126	7,997	111,784	59,072	176,668	(24,209)
Prior year excess reserves	-	327,187	-						
<b>TOTAL OTHER SOURCES OF FUNDS</b>	<b>57,700</b>	<b>455,119</b>	<b>226,177</b>	<b>64,976</b>	<b>21,046</b>	<b>129,133</b>	<b>70,381</b>	<b>193,479</b>	<b>(18,721)</b>
<b>TOTAL GENERAL FUND REVENUE</b>	<b>2,577,528</b>	<b>3,224,832</b>	<b>2,757,284</b>	<b>3,184,343</b>	<b>3,466,151</b>	<b>3,562,094</b>	<b>3,406,470</b>	<b>3,384,264</b>	<b>2,429,056</b>

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

**GENERAL FUND  
EXPENDITURE SUMMARIES**

DESCRIPTION	PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	PRIOR YEARS			ACTUAL 2004-05	ACTUAL 2003-04
					ACTUAL 2007-08	ACTUAL 2006-07	ACTUAL 2005-06		
<b>EXPENDITURES BY FUNCTION</b>									
Personnel	977,480	1,245,450	1,164,417	1,206,332	1,115,930	982,312	981,383	846,351	714,857
Supplies	56,750	50,750	52,755	62,711	45,672	35,618	44,980	31,844	26,601
Communications	15,150	12,150	9,780	10,819	15,626	9,636	9,919	10,992	15,393
Contracted Services	1,656,972	1,748,857	1,698,130	1,616,997	1,658,231	1,466,012	1,255,716	1,170,922	977,015
Resource Development	35,300	34,500	33,737	35,860	43,194	27,212	35,417	22,663	24,256
Occupancy	19,050	60,553	67,803	79,020	69,499	61,971	72,637	64,605	61,953
Capital Outlay	16,102	4,000	361,207	261,073	142,367	22,175	48,192	22,984	49,557
Miscellaneous	78,525	73,475	66,654	74,524	59,522	76,165	59,368	64,004	62,464
<b>TOTAL</b>	<b>2,855,329</b>	<b>3,229,735</b>	<b>3,454,483</b>	<b>3,347,335</b>	<b>3,150,042</b>	<b>2,681,101</b>	<b>2,507,612</b>	<b>2,234,364</b>	<b>1,932,096</b>
<b>EXPENDITURES BY DEPARTMENT/COST CENTER</b>									
Town Council	77,700	145,450	115,446	120,661	85,395	66,579	90,185	88,721	55,896
Town Clerk	70,350	74,300	62,923	73,231	60,775	57,706	59,507	59,304	57,375
Finance/Treasury	181,375	192,725	178,201	187,168	164,348	158,244	146,512	121,256	128,385
Administration	436,600	449,600	418,461	453,307	406,785	394,187	393,414	369,344	386,022
Planning	315,000	428,500	393,732	366,154	377,481	282,349	288,934	231,907	173,770
Park, Recreation, Open Space	35,952	19,600	32,129	20,801	19,293	22,775	17,180	6,476	7,906
Economic Development	11,000	-	1,400	2,732	10,000	6,000	5,000	5,000	8,000
Safety Services	1,340,672	1,376,707	1,338,318	1,335,729	1,341,029	1,173,870	995,662	860,100	779,679
Public Works	402,830	552,003	568,006	542,845	560,407	529,854	487,990	491,181	327,994
Non Departmental	-	-	354,978	255,392	133,491	-	29,466	6,376	12,567
<b>TOTAL</b>	<b>2,871,479</b>	<b>3,238,885</b>	<b>3,463,596</b>	<b>3,358,020</b>	<b>3,159,004</b>	<b>2,691,564</b>	<b>2,513,852</b>	<b>2,239,665</b>	<b>1,937,596</b>



**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

		GENERAL FUND			DEPARTMENT 0100			TOWN COUNCIL		
		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	ACTUAL 2006-07	ACTUAL 2005-06	ACTUAL 2004-05	ACTUAL 2003-04
<b>PERSONNEL</b>										
40110 Salaries	23,000	23,000	22,972	22,972	22,972	22,972	22,972	22,972	21,370	18,001
40310 Medicare	1,000	750	903	991	903	748	764	764	463	261
<b>SUPPLIES AND EQUIPMENT</b>										
50110 Office Expenses	6,000	4,500	6,323	8,784	4,642	4,229	1,404	1,404	2,274	2,403
50150 Legal Noticing	1,000	1,000	995	829	386	2,572	3,084	3,084	1,218	998
50210 Copy Machine	4,000	2,000	4,280	2,168	862		1,206	1,206	1,356	2,830
<b>COMMUNICATIONS</b>										
51210 Council Projects	2,500		961							
51210 Attorney - Special Projects	25,000	100,000	68,430	75,564	43,178	20,876	43,179	43,179	40,109	10,242
2011 Goal facilitation	1,000									
Design Guidelines	-									
King Road feasibility study	-									
Horseshoe Bar Rd PSR 4 lane study	-									
Community outreach survey	-									
Heritage Park Subdivision planning	5,000									
Update transportation element of General Plan	-									
<b>CONTRACTED SERVICES</b>										
51210 Council Projects	2,500		961							
51210 Attorney - Special Projects	25,000	100,000	68,430	75,564	43,178	20,876	43,179	43,179	40,109	10,242
2011 Goal facilitation	1,000									
Design Guidelines	-									
King Road feasibility study	-									
Horseshoe Bar Rd PSR 4 lane study	-									
Community outreach survey	-									
Heritage Park Subdivision planning	5,000									
Update transportation element of General Plan	-									
<b>RESOURCE DEVELOPMENT</b>										
60110 Memberships and Dues	4,000	4,000	4,000							
60120 Travel and Meetings	7,500	7,500	6,382	9,352	7,899	7,793	13,342	13,342	4,224	3,860
<b>OCCUPANCY</b>										
61110 Rents and Leases	-	-					600	600		

## CAPITAL OUTLAY

## MISCELLANEOUS

80110 Insurance and Bonds

TOTALS

PROGRAM DESCRIPTION

The Loomis Town Council consists of five members, elected at-large on a non-partisan basis. Members serve for four years, with overlapping terms. The Town Council is the legislative body for the Town: its responsibility is to make policy. The Mayor presides over the Town Council Meeting. Council members also represent the Town on the board of other Government agencies, including the Placer County Economic Development Commission, the Placer County Flood Control District, the Local Agencies Formation Commission, the Placer County Transportation Planning Agency and the Placer County Mosquito Abatement District.

Staffing level: 5 elected Council Members

## PROGRAM OBJECTIVES

- \* Maintain a quality of life in which families can grow and enjoy the small Town atmosphere.
  - \* Preserve a Town in which there are concerns for all segments of society, including businesses and residents.
  - \* Encourage the participation of all citizens in civic and community activities.
  - \* Develop a Council and Town staff that responds courteously and respectfully to the concerns and needs of the Town's residents.
  - \* Maintain slow, quality growth while preserving the financial integrity of the Town.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

**GENERAL FUND  
DEPARTMENT 0200  
TOWN CLERK**

DESCRIPTION		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	ACTUAL 2006-07	ACTUAL 2005-06	ACTUAL 2004-05	ACTUAL 2003-04
<b>PERSONNEL</b>										
40110 Salaries		38,000	40,000	35,852	40,054	31,149	31,071	31,737	29,800	32,063
40210 Group Insurance		10,000	12,000	9,099	10,484	7,745	6,468	6,226	5,333	3,583
40220 Retirement		5,500	7,000	5,292	4,530	310	311	335	1,651	
40230 Worker's Compensation		2,800	2,000	1,019	1,371	1,155	1,224	1,400	1,119	446
40310 Medicare		1,000	1,000	501	565	574	404	443	400	425
40320 Unemployment and Training Tax		1,000	1,000	207	155	192	115	146		231
<b>SUPPLIES AND EQUIPMENT</b>										
50110 Office Expenses		1,200	1,200	1,200	31	1,278	220	1,151	297	1,077
50160 Books and Publications		200	200	200		25		200	100	51
<b>RESOURCE DEVELOPMENT</b>										
60110 Memberships and Dues		200	200	200	205	385	270	255	180	281
60120 Travel and Meetings		2,500	2,500	2,619	3,457	2,791	1,889	2,948	2,747	2,205
<b>OCCUPANCY</b>										
61110 Rents and Leases		-	5,000	4,546	9,317	5,930	5,436	6,167	5,436	5,278
61120 Utilities		750	1,000	458	609	707	807	591	632	286
61140 Building Maintenance		200	200	334	247	178	180	180	196	180
<b>CAPITAL OUTLAY</b>										
70110 Office Equipment/Software		-	-		3,091	3,091	5,095	4,306	5,606	

**MISCELLANEOUS**

80110 Elections	6,000	-	-	5,773		5,299		5,535	
80130 Codification	1,000	1,000	1,396	963	1,046	922	2,658	2,888	4,013
<b>TOTALS</b>	<b>70,350</b>	<b>74,300</b>	<b>62,923</b>	<b>73,231</b>	<b>60,775</b>	<b>57,706</b>	<b>59,507</b>	<b>59,304</b>	<b>57,375</b>

**PROGRAM DESCRIPTION**

The Town Clerk's Department is responsible for the custody and maintenance of the Town's records. The Clerk oversees preparation and distribution of meeting agendas and minutes, resolutions, ordinances, etc. The Clerk coordinates the secretarial needs of the Council and Administrative Department, and administers the filing of all Fair Political Practice forms pursuant to State Laws. The Clerk's Department acts as the Town's Personnel Department and Deputy Registrar of Voters and maintains the documentation required by law. The Clerk also coordinates Code Enforcement with the Planning Department.

Staffing level: 0.50 full time equivalent employees

**PROGRAM OBJECTIVES**

- \* Maintain legislative records that are accurate and readily available to Council, Staff and the Public.
- \* Insure that parliamentary procedures are followed.
- \* Insure that liability claims are properly addressed and followed through.
- \* Insure that the Town's Municipal Code is enforced.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

		GENERAL FUND			
		DEPARTMENT 0300			
		FINANCE/TREASURER			

DESCRIPTION	PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	PRIOR YEARS		
					ACTUAL 2006-07	ACTUAL 2005-06	ACTUAL 2004-05
<b>PERSONNEL</b>							
40110 Salaries and wages	111,000	112,000	105,936	107,529	96,006	93,131	86,734
40210 Group Insurance	17,000	21,000	17,111	19,552	15,742	13,301	12,231
40220 Retirement	15,600	18,000	14,876	15,050	13,402	13,020	12,530
40230 Worker's Compensation	4,000	4,000	3,392	4,563	3,844	4,073	4,659
40310 Medicare	1,500	2,000	1,400	1,387	1,281	1,145	1,140
40320 Unemployment and Training Tax	1,000	1,000	580	404	480	350	292
							581
<b>SUPPLIES AND EQUIPMENT</b>							
50110 Office Expenses	800	1,500	886	1,007	895	1,586	1,321
50210 Copy Machine	700	-	713	46	144		
<b>COMMUNICATIONS</b>							
<b>CONTRACTED SERVICES</b>							
51210 Custodial services	4,000	4,000	3,733	3,526	3,600	3,500	612
51210 Computer Services	4,400	4,400	3,624	6,413	4,487	3,537	4,248
51210 Auditors	15,750	15,000	15,150	14,450	13,739	12,750	9,163
<b>RESOURCE DEVELOPMENT</b>							
60110 Memberships and Dues	800	800	760	835	1,010	707	640
60120 Travel and Meetings	1,000	1,000	1,000	996	1,227	1,002	(486)
60120 Travel and Meetings - Risk Management	2,000	2,000	2,000	2,318	46	1,740	2,027

**OCCUPANCY**

61110 Rents and Leases	-	4,200	5,788	7,620	7,550	6,921	7,851	6,921	6,720
61120 Utilities	1,000	1,000	583	775	900	1,027	752	805	364
61140 Building Maintenance	500	500	342	315	226	229	229	250	229

**CAPITAL OUTLAY**

70110 Office Equipment/Software	-	-	1,378	-	-	1,082	(75)	16,905	
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**MISCELLANEOUS**

80110 Insurance/Bonds	325	325	325	-	-	-	-	-	
<b>TOTALS</b>	<b>181,375</b>	<b>192,725</b>	<b>178,201</b>	<b>187,168</b>	<b>164,348</b>	<b>158,244</b>	<b>146,512</b>	<b>121,256</b>	<b>128,385</b>

**PROGRAM DESCRIPTION**

The Finance Department and Town Treasurer are responsible for the effective management of the Town's fiscal resources and obligations. This department is responsible for accounting, financial reporting to the Town Council, preparation for the annual fiscal audit, budget preparation, cash management, payroll, accounts payable and receivable and reporting to other State and Federal organizations. As the Town's Treasury, this department is responsible for receiving and safekeeping the taxes and other revenues received by the Town.

Staffing level: 1.25 full time equivalent employees

**PROGRAM OBJECTIVES**

- \* Safeguard the Town's Assets
- \* Provide relevant financial information and assistance to the Town Council, Town Manager and other departments.
- \* Maintain appropriate balance between funds required to meet current obligations and the maintenance of an investment portfolio which will approximate a 100% invested position.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

		GENERAL FUND					
		DEPARTMENT 0500					
		ADMINISTRATION					
DESCRIPTION		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2006-07	PRIOR YEARS 2005-06 2004-05 2003-04
<b>PERSONNEL</b>							
40110 Salaries and wages		164,000	163,000	157,410	158,556	150,194	154,712 137,297 138,891 141,262
40210 Group Insurance		23,000	25,000	21,173	22,249	17,500	17,810 23,049 23,751 32,996
40220 Retirement		24,000	26,000	23,459	29,900	20,291	25,415 23,113 19,386 14,967
40230 Worker's Compensation		5,000	5,000	5,163	6,946	5,852	6,199 7,092 11,714 11,830
40310 Medicare		3,000	3,000	2,909	2,594	3,268	3,016 2,255 2,988 2,388
40320 Unemployment and Training Tax		1,000	1,000	843	644	775	1,913 2,829 277 1,237
40410 Car Allowance		3,600	3,600	3,600	3,600	3,600	3,600 3,600 3,600 3,600
<b>SUPPLIES AND EQUIPMENT</b>							
50110 Office Expenses		10,000	10,000	12,737	10,812	8,199	9,229 10,970 7,854 5,568
50160 Books and Publications		3,500	3,500	1,421	2,831	3,683	4,510 3,419 3,018 2,429
50210 Copy Machine		9,000	9,000	5,869	10,341	9,491	778 248 340 692
<b>COMMUNICATIONS</b>							
50310 Postage		1,000	1,000	3,053	735	943	948 774 1,338 1,145
50320 Telephone		5,000	5,000	2,576	4,231	2,878	3,259 3,411 3,248 3,516
50330 Internet Access		3,000	3,000	1,149	2,846	2,146	1,737 1,675 1,427 2,072
<b>CONTRACTED SERVICES</b>							
51210 Attorney		80,000	80,000	79,292	78,568	71,914	73,426 70,957 60,820 69,626
51210 Outside services/computer services		17,500	17,500	16,727	28,598	22,245	13,132 31,614 19,710 12,871

**RESOURCE DEVELOPMENT**

OCCUPANCY

## **PROGRAM DESCRIPTION**

The Town Manager administers policies and programs as directed by the Town Council.

Staffing level: 1.75 full time equivalent employees

PROGRAM OBJECTIVES

- \* Provide assistance to Town Council in creating policies and programs responsive to the community's needs.
  - \* Provide and promote effective leadership for all employees in order to accomplish the Town's mandated functions and respond to the policy decisions from the Town Council.
  - \* Coordinate the Town's response and actions as related to neighboring jurisdictions and State and Federal legislatures.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

**GENERAL FUND  
DEPARTMENT 0700  
PLANNING**

		GENERAL FUND					
		DEPARTMENT 0700					
		PLANNING					
DESCRIPTION		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	PRIOR YEARS 2006-07 2005-06 2004-05 ACTUAL 2003-04
<b>PERSONNEL</b>							
40110 Salaries and wages	178,000	235,000	210,075	217,940	222,757	157,797	163,657 128,857 96,831
40210 Group Insurance	26,500	45,000	37,137	42,908	34,395	29,567 27,227 14,477 718	
40220 Retirement	23,000	37,000	28,926	30,622	30,957	21,333 21,497 31,115 15,980	
40230 Worker's Compensation	5,000	8,000	6,583	8,856	7,461	7,905 9,042 10,520 7,809	
40310 Medicare	3,000	4,000	3,115	3,140	3,190	2,416 2,733 1,899 1,265	
40320 Unemployment and Training Tax	1,000	1,000	1,216	815	1,631	765 1,314 728	
<b>SUPPLIES AND EQUIPMENT</b>							
50110 Office Expenses	4,500	4,500	5,936	4,859	4,082	3,147 7,147 5,542 6,233	
50150 Legal Publication	10,000	10,000	4,743	7,437	7,232	3,486 4,119 2,090 934	
50160 Books and Publications	200	200	736	168	1,588	944 956 599 1,318	
50210 Equipment Maintenance	3,000	1,000	3,379	2,242	862		2,200
<b>COMMUNICATIONS</b>							
50310 Postage	1,500	1,500	963	1,162	1,721	1,438 1,361 1,557 1,522	
50320 Telephone	-	-	-	-	-	3	
<b>CONTRACTED SERVICES</b>							
51210 Consulting	50,000	65,000	69,478	23,191	38,237	28,649 26,191 13,850 26,030	
<b>RESOURCE DEVELOPMENT</b>							
60110 Memberships and Dues	500	500	500	1,374	515	340 230 542 465	
60120 Travel and Meetings	6,000	6,000	5,970	7,108	9,188	4,273 7,562 6,688 4,957	

<b>OCCUPANCY</b>						
61110 Rents and Leases	-	7,000	8,686	11,435	11,330	10,386
61120 Utilities	1,400	1,400	984	1,163	1,350	1,542
61140 Building Maintenance	400	400	578	472	339	343
<b>CAPITAL OUTLAY</b>						
70010 Computer Services	1,000	1,000	4,729	1,262	647	8,018
<b>MISCELLANEOUS</b>						
80010 General Plan Update	-	-	-	-	-	1,286
<b>TOTALS</b>						
	315,000	428,500	393,732	366,154	377,481	282,349
						288,934
						231,907
						173,770

#### **PROGRAM DESCRIPTION**

The Planning Department is responsible for addressing issues relating to property development and land use within the Town of Loomis. The Planning department sees that the quality of development within the Town reflects the preferences of the community as a whole, as stated in the General Plan and conforms to State and Federal guidelines. The Department administers the Town's Zoning Ordinances by processing and reviewing new development applications, and the associated environmental review and documentation, then making recommendations to the Planning Commission on whether to approve or deny the project.

Staffing level: 4.25 full time equivalent employees

#### **PROGRAM OBJECTIVES**

- \* Prepare, maintain and implement a comprehensive set of policies and physical plans to guide future development that is reflective of the citizen's desires to create and maintain a friendly, rural style community.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

GENERAL FUND  
COST CENTER: 0900  
COMMUNITY SERVICES

**GENERAL FUND**  
**COST CENTER: 0900**  
**COMMUNITY SERVICES**

## COUNCIL DONATIONS AND AWARDS

Del Oro Sober Grad Night  
Del Oro Band Spectacular  
Youth committee appreciation dinner  
Loomis Quilt and Fiber Guild Quilt Show

Eggplant Festival	500	500	500	500	500	500	500	500	500	500	500
Seniors First (Handyman Prog.)	1,000	1,000	1,000	1,391	162	1,002	339				1,000
Military appreciation dance	0	0	0	500							
Loomis L.I.F.E. Senior Center	7,000	7,000	6,962	6,743	7,500	7,446	5,001	3,801	4,000		
Loomis Grammar School "Mathletes"	0	0	0	500							
Del Oro High School facilities and equipment											
Cowboy Poetry (Banners)	1,102	0	1,000				550	3,000			
Creek Week	500	500	500	500	500	500	1,000	175	175		
McLaughlin Theatre Co events	500						500	500	500		
Peer Court	5,000										
Jeff Bordelon for Placer County Action Strategy	1,000										
FFA catchment project at Del Oro	1,000										
Miscellaneous	1,950	588	2,637	1,326	2,650	500	500	500	500	1,906	
<b>TOTALS</b>	<b>35,952</b>	<b>19,600</b>	<b>32,129</b>	<b>20,801</b>	<b>19,293</b>	<b>22,775</b>	<b>17,180</b>	<b>6,476</b>	<b>7,906</b>		

#### PROGRAM DESCRIPTION

This cost center represents budget items formerly reported under various department headings, including Town Council and Planning, that have similar relevance to community services. Each item, individually does not warrant its own budget cost center, so has been grouped on this page.

The budget item formerly known as Appendix B "Detail of Council Awards and Donations" and the related summary line item on the Town Council budget page have been removed and the budget allocations included on this page.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

**GENERAL FUND**  
**COST CENTER: 1000**  
**Economic Development**

DESCRIPTION	PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	PRIOR YEARS			ACTUAL 2004-05 2003-04
				ACTUAL 2008-09	ACTUAL 2007-08	ACTUAL 2006-07	
<b>PERSONNEL</b>							
<b>SUPPLIES AND EQUIPMENT</b>							
5C120 Supplies							
5C160 Books and Publications							
<b>COMMUNICATIONS</b>							
<b>CONTRACTED SERVICES</b>							
5J210 Chamber of Commerce/Town Business Projects	5,000	1,400	10,000	6,000	5,000	5,000	8,000
5J210 I Love Loomis assistance	500	2,732					
Meetings: 2 Chamber and 2 Business	500						
<b>RESOURCE DEVELOPMENT</b>							
<b>OCCUPANCY</b>							
<b>CAPITAL OUTLAY</b>							
Directional Sign program	5,000						
<b>MISCELLANEOUS</b>							
<b>TOTALS</b>	11,000	-	1,400	2,732	10,000	6,000	5,000
							8,000

**PROGRAM DESCRIPTION**

This cost center, new with the 2010/11 budget, details Council projects that enhance or promote the business and economic aspects of the Town. Specifically, th Council is taking a "Shed to Shed" approach, concentrating on the business in the Downtown Core area between the High Hand Fruit Shed on the southwest and the Blue Goose Fruit Shed on the northeast.

The current budget includes:

\$5,000 for working with the Loomis Basin Chamber of Commerce on an advertising campaign to bring people to the businesses in Town

\$5,000 for signs to be placed at the various entries to the Downtown are directing people to businesses and Town services.

\$500 to facilitate up to four meetings between the Town, the Chamber of Commerce and Town Business

\$500 to act as a "placer holder" for I Love Loomis, an inactive online Loomis Business marketing campaign abandoned by the Chamber of Commerce.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

		GENERAL FUND			DEPARTMENT 1500			SAFETY SERVICES		
DESCRIPTION		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	ACTUAL 2006-07	ACTUAL 2005-06	ACTUAL 2004-05	ACTUAL 2003-04
<b>PERSONNEL</b>										
<b>SUPPLIES AND EQUIPMENT</b>										
50210 Equipment Maintenance		100	100			66	226			
<b>COMMUNICATIONS</b>										
50320 Telephone		650	650	915	816	6,999	1,428	1,744	3,038	6,374
<b>CONTRACTED SERVICES</b>										
51210 Police - basic service	1,173,828	1,201,104	1,201,104	1,161,372	1,184,263	1,043,567	934,868	824,464	742,389	
Traffic control in excess of COPS grant	70,794	79,553	79,553	88,224	63,904	50,359				
51210 Fire	10,000	-	-		726			2,814		
51210 Animal Control	84,000	51,860	84,346	84,346	67,477	50,608	19,493	19,281		
51210 Civil Defense	800	800	735	725	719	696	691	685		
<b>RESOURCE DEVELOPMENT</b>										
<b>OCCUPANCY</b>										
<b>CAPITAL OUTLAY</b>										
<b>MISCELLANEOUS</b>										
81510 Booking Fees	500	500	4,886	236		10,094	7,746	9,600	10,950	
<b>TOTALS</b>	1,340,672	1,376,707	1,338,318	1,335,729	1,341,029	1,173,870	995,662	860,100	779,679	



**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

**GENERAL FUND  
DEPARTMENT 1900  
PUBLIC WORKS**

DESCRIPTION		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	PRIOR YEARS ACTUAL 2006-07	ACTUAL 2005-06	ACTUAL 2004-05	ACTUAL 2003-04
<b>PERSONNEL</b>										
40110 Salaries and wages		210,000	330,100	327,007	322,251	300,887	256,292	261,445	217,840	176,802
40210 Group Insurance		22,800	45,000	39,885	44,354	34,891	32,038	35,148	24,328	15,746
40220 Retirement		27,840	52,000	44,831	45,720	43,132	37,755	38,190	10,500	8,988
40230 Worker's Compensation		20,500	10,000	25,615	34,459	29,031	30,220	35,183	48,722	38,347
40310 Medicare/Fica		2,840	5,000	4,621	4,489	4,223	3,850	3,669	4,069	2,610
40320 Unemployment and Training Tax		1,000	2,000	1,708	1,211	1,919	1,377	1,459		1,305
<b>SUPPLIES AND EQUIPMENT</b>										
50110 Office Expenses		2,000	2,000	1,725	10,894	2,237	975	6,990	3,259	896
50160 Books and Publications		50	50	1,112	122			120	187	60
<b>COMMUNICATIONS</b>										
50310 Postage		200	200	249	273	169	123	152		
50320 Telephone		800	800	876	756	770	703	799	383	764
<b>CONTRACTED SERVICES</b>										
51210 Engineering		15,000	15,000	19,743	9,600	15,570	33,305	9,042	67,091	1,456
51210 Maintenance Contracts		20,000	20,000	16,965	46	22,800	27,483	10,700	11,050	
51210 Building Official		60,000	35,000	50,179	33,292	69,993	75,110	54,793	85,197	44,543

60110 Memberships and Dues	500	500	250	100	1,022		379	490	300
60120 Travel and Meetings	2,500	2,500	2,133	4,254	4,667	2,418		1,122	425

#### OCCUPANCY

-	15,053	15,053	13,934	13,034	8,296	14,071	11,441	13,089
1,000	1,000	1,511	10,357	581	458	1,412	7,291	5,188
8,000	8,000	7,913		7,177	5,058	6,629		-
300	300	108	18	17	1,806	108		-
500	500	722	584	341	231	345	377	526

#### CAPITAL OUTLAY

70010 Small Equipment	1,000	-		977	6,056	1,356	2,985	-
70010 Infrastructure Acquisition/Maintenance	-	-	130					-

#### MISCELLANEOUS

80220 Flood Control Planning	6,000	5,800	6,000	6,968	6,300	6,000	5,900	5,900
<b>TOTALS</b>	<b>402,830</b>	<b>552,003</b>	<b>568,006</b>	<b>542,845</b>	<b>560,407</b>	<b>529,854</b>	<b>487,990</b>	<b>491,181</b>

#### PROGRAM DESCRIPTION

The Public Works department provides for construction and maintenance of the Town's infrastructure. Infrastructure includes streets, sidewalks, curbs, gutters, street lights, traffic signals and parks. The Public Works department works with the Planning Department in reviewing development projects for proper drainage and other compliance issues.

Staffing level: 6.25 full time equivalent employees

#### PROGRAM OBJECTIVES

Provide a safe and comfortable environment for the citizens and businesses of the Town by creating and maintaining appropriate infrastructure.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2011**

		GENERAL FUND			NON DEPARTMENTAL EXPENDITURES		
DESCRIPTION		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	PRIOR YEARS 2005-06 2004-05 2003-04

<b>PERSONNEL</b>							
<b>SUPPLIES AND EQUIPMENT</b>							
<b>COMMUNICATIONS</b>							
<b>CONTRACTED SERVICES</b>							
<b>RESOURCE DEVELOPMENT</b>							
<b>OCCUPANCY</b>							
<b>CAPITAL OUTLAY</b>							
Loomis Depot Restoration				133,491		94,939	14,754
MMF costs paid from prior year encumbrances						(94,939)	(14,754)
Property Acquisition and Due Diligence						29,466	6,376
General Fund share of Taylor Road projects							12,568
<b>MISCELLANEOUS</b>							
<b>TOTALS</b>	-	-	354,978	255,392	133,491	-	29,466
						6,376	12,567

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2010**

**TRANSPORTATION  
SUMMARY**

DESCRIPTION	PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09			ACTUAL 2007-08			ACTUAL 2006-07			ACTUAL 2005-06			ACTUAL 2004-05			
				2008-09	2007-08	2006-07	2008-09	2007-08	2006-07	2008-09	2007-08	2006-07	2008-09	2007-08	2006-07	2008-09	2007-08	2006-07	
<b>STREET FUND REVENUE</b>																			
Gas Tax 2106	30,000	35,000	28,793	31,996	34,745	35,788	35,183	35,700	35,241										
Gas Tax 2107	45,000	52,000	42,705	47,345	51,663	52,576	51,306	51,966	51,983										
Gas Tax 2107.5	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000										
Gas Tax 2105	35,000	39,000	32,195	35,573	38,607	39,331	38,467	39,114	38,998										
Traffic Congestion Relief			16,422	56,154	-	54,663	20,164												
Miscellaneous																			
Investment Earnings	6,000	16,000	18,245	8,044	7,778	14,358	9,277	2,797	3,515										
Unrealized Gains/(Losses)																			
<b>Total Streets Revenue</b>	<b>118,000</b>	<b>144,000</b>	<b>140,360</b>	<b>181,112</b>	<b>134,733</b>	<b>198,716</b>	<b>156,396</b>	<b>131,578</b>	<b>131,736</b>										
<b>TRANSPORTATION FUND REVENUE</b>																			
Transportation Allotment - Non Transit	250,000	420,000	134,107	227,095	305,737	409,744	353,324	306,594	279,235										
Transportation Allotment - Transit	20,000	40,000	79,288	52,052	35,766	41,411	1,376	46,252	17,115										
Exchange Funds			204,868		-	2,714													
Investment Earnings	4,000	3,000	7,668	3,339	8,306	1,611	1,753	2,695	2,229										
Unrealized Gains/(Losses)			20,000	365,162	162,441	439,306		97,600	(15,550)	52,425									
Other																			
<b>Total Transportation Revenue</b>	<b>294,000</b>	<b>483,000</b>	<b>791,093</b>	<b>444,927</b>	<b>789,114</b>	<b>455,480</b>	<b>454,053</b>	<b>339,991</b>	<b>351,004</b>										
<b>TRANSPORTATION EXPENDITURES</b>																			
<b>OTHER SOURCES/(USES)</b>																			
Fund Transfers						420,724								300,000					
Allocation to Maintenance Districts																			
Other Reserves																			
<b>Total Other Sources/(Uses)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>420,724</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>300,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>EXCESS REVENUES OVER EXPENDITURES</b>																			
BEGINNING FUND BALANCE	(498,988)	(136,720)	(304,922)	(70,913)	6,247	(31)	50,985	(129,379)	121,566										
	(154,418)		150,504	221,417	215,170	215,201	164,216	293,595	172,028										
ENDING FUND BALANCE	(653,406)	(154,418)	150,504	221,417	215,170	215,201	164,216	293,595											

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2010**

		TRANSPORTATION						EXPENDITURES - DETAIL			
		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	ACTUAL 2006-07	PRIOR YEARS ACTUAL 2005-06	ACTUAL 2004-05	ACTUAL 2003-04	
DESCRIPTION											
<b>PERSONNEL</b>											
40110 Salaries		80,000	-	-	-	-	-	-	-	-	
40110 Temp Employees/Stream Bed Maintenance		-	-	-	-	-	-	-	-	6,960	
40210 Group Insurance		19,200	-	-	-	-	-	-	-	7,999	
40220 Retirement		12,160	-	-	-	-	-	-	-	-	
40230 Worker's Compensation		3,000	-	-	-	-	-	-	-	-	
40310 Medicare/Fica		1,160	-	-	-	-	-	-	-	532	
40320 Unemployment and Training Tax		1,000	-	-	-	-	-	-	-	195	
<b>SUPPLIES AND EQUIPMENT</b>											
50110 Office Expenses		2,000	2,000	2,310	917	1,650	2,320	2,757	773	1,339	
50120 Materials and Supplies		30,000	30,000	66,374	23,256	35,609	48,587	31,100	44,804	34,791	
50130 Small Tools		500	500	-	-	-	-	1,495	60	12	
50140 Water		500	500	343	558	647	615	373	216	208	
50160 Books and Publications		500	500	-	-	-	-	-	-	588	
50170 Fuel		12,000	12,000	8,507	8,800	10,828	8,638	9,660	6,068	4,231	
50180 Equipment Rental		1,500	1,500	1,402	3,542	3,188	5,286	1,408	2,007	2,777	
50210 Equipment Maintenance		10,000	10,000	12,135	3,491	27,555	13,808	3,271	5,629	9,439	
50220 Sign Repair		-	-	-	-	-	-	-	-	592	
50230 Signal Maintenance		15,000	15,000	22,190	123,070	33,518	32,599	13,556	10,957	15,682	
61130 Street Light Service		10,000	10,000	12,544	6,214	7,270	6,714	7,877	8,737	12,074	
<b>COMMUNICATIONS</b>											
50320 Telephone		1,500	1,500	1,439	2,173	1,284	1,461	1,325	1,048	2,328	
<b>CONTRACTED SERVICES</b>											
51610 Transit Service		90,748	60,000	76,066	66,185	41,391	32,833	41,662	47,064	25,346	
51210 Other				477,352	-	-	-	-	43,373	42,331	
51210 Tree pruning/right of way maintenance		7,000	7,000	-	-	-	7,964	-	-	-	

**RESOURCE DEVELOPMENT**

60110 Memberships and Dues	500	500	832	539	530	491	541	564	357
60120 Travel and Meetings	1,500	1,500	478	334		1,010	1,103	3,208	2,307

**OCCUPANCY**

61110 Rents and Leases	750	750	-	144	883	597	1,078	143	
61120 Utilities	24,000	24,000	23,171	27,511	23,515	20,498	20,027	17,771	18,463
61120 Corp Yard Maintenance	250	250	-		90			-	129

**CAPITAL OUTLAY**

70010 Small Equipment	5,000	5,000	-						-
70120 Equipment	-	-	84,914		92,255				-
70210 Vehicles	-	-	2,500			59,866			-
70430 Sidewalk Repair	2,500	2,500	-						-
70430 Road Striping	5,000	5,000	-						-
70430 Street Signs repair and replace	500	500	-						-
70430 Storm Drain Repair/Replace	35,000	35,000	-						-
70430 ADA Issue Resolution	25,000	25,000	-						-
70430 Taylor Road Landscaping project	77,220	77,220	-						-
70430 Contribution to Capital Improvement Program	400,000	400,000	407,954	302,810	1,117,277	372,124	392,645	670,610	135,309

**MISCELLANEOUS**

80110 Insurance and Bonds	35,000	35,000	38,365	34,378	32,752	37,130	29,426	36,362	37,042
80210 Landfill fees	1,000	1,000	-	920	1,138	1,400	643	620	-
89110 Fund Transfers									

**TOTALS**

910,988	763,720	1,236,375	696,952	1,338,384	654,227	559,464	900,948	361,174
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**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2010**

		DEVELOPMENT IMPACT FEES - PARK ACQUISITION FUNDS 316,100/316,200							
		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	PRIOR YEARS ACTUAL 2006-07	ACTUAL 2004-05	ACTUAL 2003-04
DESCRIPTION	REVENUES								
316,100 Park acquisition		800	942	820	1,396	349	2,420	64,440	100,430
316,200 Quimby In-lieu		20,839	9,632	20,839	4,816	26,116	11,949	3,150	41,140
Total Revenue		21,639	10,574	21,639	6,212	26,465	14,369	67,590	100,430
<b>EXPENDITURES</b>									
Contracted Services								125	4,261
Grant matching funds						35,000	78,800		
Total Expenditures		-	-	-	-	35,000	78,800	125	4,261
<b>OTHER SOURCES/(USES)</b>									
Investment Income		18,000	12,000	18,378	15,276	21,393	17,893	14,599	8,425
Unrealized gains/(losses)		-	-	-	-	6,288	(5,473)	(1,715)	4,277
Fund transfers		(649)	(317)	(650)		(431)	(591)		(3,283)
Total Other Sources/(Uses)		17,351	11,683	17,728	15,276	21,393	23,750	8,536	6,710
EXCESS REVENUES OVER EXPENDITURES		38,990	22,257	39,387	21,488	12,858	(40,681)	76,001	102,879
BEGINNING FUND BALANCE		449,730		410,342	388,854	375,996	416,678	340,677	237,798
ENDING FUND BALANCE		488,719		449,730	410,342	388,854	375,996	416,678	340,677
									237,798

### **The Park Funds**

This fund segregates fees charged on all new residential development. Originally, there was only one fee for park development. During 2005/06 the Town revised its fees and there are now three separate fees, as follows:

- \* Quimby In-lieu (for acquisition) - \$2,408.00 per Single Family Residential unit and \$1,596.00 per Multi-Family Residential unit.
- \* Park Acquisition fee is \$471 per commercial building and \$349 per industrial building.

In prior years, funds have been granted to local schools to create playgrounds and ball fields.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2010**

		DEVELOPMENT IMPACT FEES - PASSIVE PARKS/OPEN SPACE FUND 316,300					
DESCRIPTION		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	PRIOR YEARS ACTUAL 2006-07 ACTUAL 2005-06 ACTUAL 2004-05 ACTUAL 2003-04
<b>REVENUES</b>							
316,300 Passive parks/open space		11,676	2,800	11,676	3,612	14,203	7,074 2,194
Total Revenue		11,676	2,800	11,676	3,612	14,203	7,074 2,194
<b>EXPENDITURES</b>							
Contracted Services						4,200	
Grant matching funds							
Total Expenditures		-	-	-	-	4,200	-
<b>OTHER SOURCES/(USES)</b>							
Investment Income							
Unrealized gains/(losses)							
Fund transfers							
Total Other Sources/(Uses)		2,080	1,180	2,038	2,053	2,211	1,687 30,319
<b>EXCESS REVENUES OVER EXPENDITURES</b>		13,756	3,980	13,714	5,665	16,414	4,561 32,513
<b>BEGINNING FUND BALANCE</b>		72,867		59,153	53,488	37,074	32,513
<b>ENDING FUND BALANCE</b>		86,623	72,867	59,153	53,488	37,074	32,513

### **The Park Funds**

This fund segregates fees charged on all new residential development. Originally, there was only one fee for park development. During 2005/06 the Town revised its fees and there are now three separate fees, as follows:

- \* The passive parks/open space development fee is \$1,400 per Single-Family residential unit, \$929 per Multi-Family residential unit, \$273 per commercial building and \$203 per industrial building.

These fees are to be used to purchase and undeveloped land, to keep the land undeveloped.

**TOWN OF LOOMIS  
PROPOSED BUDGET  
FOR THE YEAR ENDING JUNE 30, 2010**

		DEVELOPMENT IMPACT FEES - PARK DEVELOPMENT FUND 316,400								
		PROPOSED BUDGET 2010-11	ADOPTED BUDGET 2009-10	PROJECTED ACTUAL 2009-10	ACTUAL 2008-09	ACTUAL 2007-08	PRIOR YEARS ACTUAL 2006-07	ACTUAL 2005-06	ACTUAL 2004-05	ACTUAL 2003-04
DESCRIPTION										
<b>REVENUES</b>										
316,400 Park improvements		26,824	5,000	26,824	7,460	29,301	22,904	7,466	-	-
<b>Total Revenue</b>		26,824	5,000	26,824	7,460	29,301	22,904	7,466	-	-
<b>EXPENDITURES</b>										
Five Cities Softball restrooms		20,000	-	-	-	-	-	-	-	-
Grant matching funds		-	-	-	-	-	-	-	-	-
<b>Total Expenditures</b>		20,000	-	-	-	-	-	-	-	-
<b>OTHER SOURCES/(USES)</b>										
Investment Income		3,400	2,000	3,372	2,432	2,255	621	61	-	-
Unrealized gains/(losses)		(805)	(150)	-	(805)	(139)	(688)	(99)	(188)	-
Fund transfers										
<b>Total Other Sources/(Uses)</b>		2,595	1,850	2,567	2,432	2,255	(206)	(226)	-	-
<b>EXCESS REVENUES OVER EXPENDITURES</b>		9,419	6,850	29,391	9,892	31,556	22,698	7,240	-	-
<b>BEGINNING FUND BALANCE</b>		90,885		61,494	61,494	29,938	7,240	-	-	-
<b>ENDING FUND BALANCE</b>		100,304	90,885	71,386	61,494	29,938	7,240	-	-	-

### **The Park Funds**

This fund segregates fees charged on all new residential development. Originally, there was only one fee for park development. During 2005/06 the Town revised its fees and there are now three separate fees, as follows:

- \* Park Facility Improvement fee - \$2,888 per Single Family Residential unit; \$1,929 per Multi-Family Residential unit; \$569 per Commercial unit; and \$421 Industrial unit.

These funds are to be used to build park facilities: The Town Council has proposed that \$20,000 be used to build bathroom facilities at a County Park just outside the Town limits, subject to the Town attorney determining there is an adequate nexus.





# McLaughlin Theatre Company

A not-for-profit project of Sierra Performing Arts Association  
3415 Swetzer Road Loomis, CA 95650 [www.mtctheatre.org](http://www.mtctheatre.org) 916-652-6377

April 27, 2010

Town of Loomis  
3665 Taylor Road  
Loomis, CA 95650

RE: McLaughlin Theater Company – Sponsorship Request

McLaughlin Theater Company is pleased to announce its second season opening July 22<sup>nd</sup> 2010 and running through June 2011 with Thursday, Friday and Saturday evening shows and Sunday matinees!

For over sixteen years, McLaughlin Studios has been empowering minds through music and dance for its students throughout Placer County. This year, we raise the curtain once again for our community's kid's grades 1-12 to empower their minds through theater! McLaughlin Theater Company gives the kids of our community the opportunity to not only cultivate their talent onstage as performers, but also backstage as essential technical crew members of the production.

*This years' lineup includes an incredible array of shows.*

July 22 – August 1	<i>Thoroughly Modern Millie</i>
November 19 – November 21	<i>Bugsy Malone Jr.</i>
January 1 – January 30	<i>Tommy</i>
April 8 – April 17	<i>25<sup>th</sup> Annual Putman County Spelling Bee</i>
May 13 – May 15	<i>Disney's Mulan Jr.</i>

We cordially invite you to partner with us as a production sponsor for this vibrant season of shows. As a sponsor, you will receive recognition on all promotional materials, i.e. flyers, posters, banners and in our programs for the season, as well as a verbal thank you at each of our scheduled performances.

We are asking the Town of Loomis to help with two of this seasons shows by providing the following:

**Thoroughly Modern Millie –**

Security Fencing to place around perimeter of the circle area in front of and including the Train Depot.	\$800
Chair Rental for our show in front of the Train Depot (200 chairs)	\$600
Thoroughly Modern Millie Banner across Taylor Road 3 weeks preceding and during the run of the show	\$200

**Tommy –**

Use of the Blue Goose Performance Space for the run of the show
Tentative tech rehearsals and show dates 1/18, 1/19, 1/20, 1/21, 1/22, 1/23, 1/29, 1/30
(I have Mark at the Blue Goose holding dates for us)

McLaughlin Theater Company is committed to bringing you quality theater productions while fostering the talent and creativity of this community's youth. We are working with local school and school districts, as well as other local businesses to bring in participants and partners at many levels. Don't miss out on your opportunity to collaborate with us on these community productions!

We hope you will consider partnering with us as a production sponsor! If you have any questions or need additional information, please contact me at 916-652-6377.

Sincerely,

NANCIE MC LAUGHLIN  
Executive Producer  
McLaughlin Theater Company

**McLaughlin Theatre Company**  
**a not-for-profit project of the Sierra Performing Arts Association**

3415 Swetzer Road, Loomis CA 95650 ~ 916-652-6377 ~ [www.mtctheatre.org](http://www.mtctheatre.org) ~ [mtctheatre@att.net](mailto:mtctheatre@att.net)

<b>2010 - 2011 Preliminary Budget</b>						<b>Estimated</b>	<b>Actual</b>
Expenses	Millie	Malone	Tommy	Mulan	Spelling Bee		
<b>STAFF</b>							
Artistic Staff	\$ 4,000.00	\$ 2,400.00	\$ 4,000.00	\$ 2,400.00	\$ 2,400.00	\$ 15,200.00	
Administrative Staff	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 400.00	\$ 3,600.00	
Musicians	\$ 5,325.00	\$ -	\$ 2,000.00	\$ -	\$ 800.00	\$ 8,125.00	
Lighting/Sound Techs	\$ 1,000.00	\$ 500.00	\$ 600.00	\$ 500.00	\$ 600.00	\$ 3,200.00	
<b>Facilities/Equipment</b>							
Lighting/Sound	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ -	\$ 2,000.00	
Chair Rental	\$ 600.00	\$ 100.00	\$ -	\$ 100.00	\$ 100.00	\$ 900.00	
Temporary fencing	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00	
Facility Rental	\$ 135.00	\$ -	\$ 4,600.00	\$ -	\$ -	\$ 4,735.00	
Rehearsal Space	\$ 2,000.00	\$ 1,800.00	\$ 2,000.00	\$ 1,800.00	\$ 2,000.00	\$ 9,600.00	
<b>Publicity</b>							
Flyers/Poster/mailing	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 2,500.00	
Newspaper Ads	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,000.00	\$ 6,600.00	
Tickets/programs	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 2,500.00	
Postage	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 500.00	
<b>Show Necessities</b>							
Production Rights	\$ 2,800.00	\$ 700.00	\$ 1,800.00	\$ 700.00	\$ 2,050.00	\$ 8,050.00	
Costumes	\$ 2,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 100.00	\$ 5,100.00	
Sets & Props	\$ 1,500.00	\$ 1,000.00	\$ 1,390.00	\$ 1,000.00	\$ 100.00	\$ 4,990.00	
Cast Party	\$ 400.00	\$ 400.00	\$ 400.00	\$ 400.00	\$ -	\$ 1,600.00	
Cast Head Shots	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ -	\$ 800.00	
DVD Filming	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 1,000.00	
Cast T Shirts	\$ 400.00	\$ 260.00	\$ 260.00	\$ 260.00	\$ 50.00	\$ 1,230.00	
<b>Need based Scholarships</b>							
MTC Scholarships	\$ 1,850.00	\$ 1,020.00	\$ 1,500.00	\$ 1,020.00	\$ 750.00	\$ 6,140.00	
<b>Total Expenses</b>	<b>\$ 27,210.00</b>	<b>\$ 13,380.00</b>	<b>\$ 23,750.00</b>	<b>\$ 13,380.00</b>	<b>\$ 11,650.00</b>	<b>\$ 89,370.00</b>	

<b>Estimated Income</b>						
Student Registration	\$ 15,000.00	\$ 9,690.00	\$ 14,250.00	\$ 9,690.00	\$ 3,750.00	\$ 52,380.00
Box Office Sales	\$ 8,000.00	\$ 2,500.00	\$ 6,800.00	\$ 2,500.00	\$ 5,800.00	\$ 25,600.00
Program Ads	\$ 600.00	\$ 340.00	\$ 400.00	\$ 500.00	\$ 500.00	\$ 2,340.00
Sponsors	\$ 3,210.00	\$ 650.00	\$ 2,000.00	\$ 500.00	\$ 1,500.00	\$ 7,860.00
Family Tributes	\$ 400.00	\$ 200.00	\$ 300.00	\$ 190.00	\$ 100.00	\$ 1,190.00
<b>Total Income</b>	<b>\$ 27,210.00</b>	<b>\$ 13,380.00</b>	<b>\$ 23,750.00</b>	<b>\$ 13,380.00</b>	<b>\$ 11,650.00</b>	<b>\$ 89,370.00</b>

**Summer 2010 Thoroughly Modern Millie****Expenses**

Producer	\$1,000.00
Director/Vocal Coach	\$1,000.00
Asst. Director/Choreographer	\$1,000.00
Music Director	\$1,000.00
Total Staff	\$4,000.00
<b>Musicians</b>	
14 Musicians	\$5,325.00
Total Musicians	\$5,325.00
Costumes	\$2,000.00
Sets/Props	\$1,500.00
	\$3,500.00
Cast T-Shirts	\$400.00
Cast Party	\$400.00
Cast head shots	\$200.00
Production DVD Filming	\$200.00
Poster Blitz Pizza Party	\$0.00
	\$1,200.00
Lighting/sound Tech & Equipment	\$1,500.00
Chair Rental (200 chairs)	\$600.00
Depot Rental	\$135.00
Security Fence Rental	\$1,000.00
MTC Scholarships	\$1,850.00
	\$5,085.00
<b>Advertising</b>	
Flyers/Poster/mailing	\$500.00
Newspapers	\$1,400.00
Postage	\$100.00
Supplies	\$0.00
Tickets/programs	\$500.00
	\$2,500.00
<b>Administration</b>	
Bookkeeping/Account Mgt.	\$400.00
Studio Rehearsal Space	\$2,000.00
Studio Staff	\$400.00
	\$2,800.00
Production Rights	\$2,800.00
	\$2,800.00
<b>Total Expenses</b>	<b>\$27,210.00</b>

**Income**

Student Registration 40@375	\$15,000.00
Family Tributes	\$400.00
Box Office Sales	\$8,000.00
Program Ads	\$600.00
Sponsors	\$3,210.00
<b>Total Income</b>	<b>\$27,210.00</b>

McLaughlin Theatre Company - a not-for-profit project of the Sierra Performing Arts Association  
 2010 - 2011 Preliminary Budget

**Fall 2010 Bugsy Malone Jr.**

**Expenses**

Producer	\$800.00
Director/Vocal Coach	\$800.00
Asst. Director/Choreographer	\$800.00
 Total Staff	 <b>\$2,400.00</b>

**Need Based Scholarships**

MTC Scholarships	\$1,020.00
 Costumes	 <b>\$1,020.00</b>
Sets/Props	\$1,000.00
 Cast T-Shirts	 <b>\$1,000.00</b>
Cast Party	\$260.00
Cast head shots	\$400.00
Production DVD Filming	\$200.00
Poster Blitz Pizza Party	\$0.00
 Lighting/sound Tech.	 <b>\$200.00</b>
Lighting/sound Equipment	\$500.00
Chair Rental	\$500.00
 Chair Rental	 <b>\$500.00</b>
 Lighting/sound Tech.	 <b>\$1,060.00</b>
Lighting/sound Equipment	\$100.00
 Chair Rental	 <b>\$1,100.00</b>

**Advertising**

Flyers/Poster/mailing	\$500.00
Newspapers	\$1,400.00
Postage	\$100.00
Supplies	\$0.00
Tickets/programs	\$500.00
 Tickets/programs	 <b>\$500.00</b>
 Newspapers	 <b>\$2,500.00</b>

**Administration**

Bookkeeping/Account Mgt.	\$400.00
Studio Rehearsal Space	\$1,800.00
Studio Staff	\$400.00
 Production Rights	 <b>\$400.00</b>
 Production Rights	 <b>\$2,600.00</b>
 Production Rights	 <b>\$700.00</b>
 Production Rights	 <b>\$700.00</b>
 <b>Total Expenses</b>	 <b>\$13,380.00</b>

**Income**

Student Registration 40@255.00	\$9,690.00
Family Tributes	\$200.00
Box Office Sales	\$2,500.00
Program Ads	\$340.00
Sponsors	\$650.00
 <b>Total Income</b>	 <b>\$13,380.00</b>

McLaughlin Theatre Company - a not-for-profit project of the Sierra Performing Arts Association  
 2010 - 2011 Preliminary Budget

**Winter 2011 Tommy**

**Expenses**

Producer	\$1,000.00
Director/Vocal Coach	\$1,000.00
Asst. Director/Choreographer	\$1,000.00
Music Director	\$1,000.00
Total Staff	\$4,000.00

**Musicians**

6 Musicians	\$2,000.00
Total Musicians	\$2,000.00
Costumes	\$1,000.00
Sets/Props	\$1,390.00
	\$2,390.00
Cast T-Shirts	\$260.00
Cast Party	\$400.00
Cast head shots	\$200.00
Production DVD Filming	\$200.00
Need Based Scholarships	\$1,500.00
	\$2,560.00
Lighting/sound Tech & Equipment	\$1,100.00
Chair Rental	\$0.00
Theatre Rental (Blue Goose)	\$4,600.00 In-Kind from Town?
	\$5,700.00

**Advertising**

Flyers/Poster/mailing	\$500.00
Newspapers	\$1,400.00
Postage	\$100.00
Supplies	\$0.00
Tickets/programs	\$500.00
	\$2,500.00

**Administration**

Bookkeeping/Account Mgt.	\$400.00
Studio Rehearsal Space	\$2,000.00
Studio Staff	\$400.00
	\$2,800.00
Production Rights	\$1,800.00
	\$1,800.00
<b>Total Expenses</b>	<b>\$23,750.00</b>

**Income**

Student Registration 36@375	\$14,250.00
Family Tributes	\$300.00
Box Office Sales	\$6,800.00
Program Ads	\$400.00
Sponsors	\$2,000.00
<b>Total Income</b>	<b>\$23,750.00</b>

McLaughlin Theatre Company - a not-for-profit project of the Sierra Performing Arts Association  
 2010 - 2011 Preliminary Budget

**Spirng 2011 Mulan Jr.**

**Expenses**

Producer	\$800.00
Director/Vocal Coach	\$800.00
Asst. Director/Choreographer	\$800.00
Total Staff	\$2,400.00

**Musicians**

Not Applicable

Costumes	\$1,000.00
Sets/Props	\$1,000.00
Cast T-Shirts	\$260.00
Cast Party	\$400.00
Cast head shots	\$200.00
Production DVD Filming	\$200.00
Need Based Scholarships	\$1,020.00
Lighting/sound Tech.	\$500.00
Lighting/sound Equipment	\$500.00
Chair Rental	\$100.00

\$2,000.00

\$2,080.00

\$1,100.00

**Advertising**

Flyers/Poster/mailing	\$500.00
Newspapers	\$1,400.00
Postage	\$100.00
Supplies	\$0.00
Tickets/programs	\$500.00

\$2,500.00

**Administration**

Bookkeeping/Account Mgt.	\$400.00
Studio Rehearsal Space	\$1,800.00
Studio Staff	\$400.00
Production Rights	\$700.00

\$2,600.00

\$700.00

**Total Expenses** \$13,380.00

**Income**

Student Registration 40@255.00	\$9,690.00
Family Tributes	\$190.00
Box Office Sales	\$2,500.00
Program Ads	\$500.00
Sponsors	\$500.00
<b>Total Income</b>	<b>\$13,380.00</b>

McLaughlin Theatre Company - a not-for-profit project of the Sierra Performing Arts Association  
 2010 - 2011 Preliminary Budget

**Spring 2011 The 25th Annual Putnam County Spelling Bee**

**Expenses**

Producer	\$800.00
Artistic Director	\$800.00
Asst. Director/Choreographer	\$0.00
Music Director	\$800.00
Total Staff	\$2,400.00

**Musicians**

2 Musicians	\$800.00
Total Musicians	\$800.00
Costumes	\$100.00
Sets/Props	\$100.00
	\$200.00
Cast T-Shirts	\$50.00
Cast Party	\$0.00
Cast head shots	\$0.00
Production DVD Filming	\$200.00
Need Based Scholarships	\$750.00
	\$1,000.00
Lighting/sound Tech & Equipment	\$600.00
Chair Rental	\$100.00
	\$700.00

**Advertising**

Flyers/Poster/mailing	\$500.00
Newspapers	\$1,000.00
Postage	\$100.00
Supplies	\$0.00
Tickets/programs	\$500.00
	\$2,100.00

**Administration**

Bookkeeping/Account Mgt.	\$200.00
Studio Rehearsal Space	\$2,000.00
Studio Staff	\$200.00
	\$2,400.00
Production Rights	\$2,050.00
	\$2,050.00

**Total Expenses**

**\$11,650.00**

**Income**

Student Registration 10@375	\$3,750.00
Family Tributes	\$100.00
Box Office Sales	\$5,800.00
Program Ads	\$500.00
Sponsors	\$1,500.00
<b>Total Income</b>	<b>\$11,650.00</b>

